



Services to grow your Hospitality Company

I have been in your shoes. For over 20 years I owned successful companies that were built on strong financial knowledge, great employees, and organized and easy to follow systems. From starting restaurants and catering companies from scratch, to catering 25 Pro Football Hall of Fame National Induction events, and thousands of dinners, events and meetings in between, I was passionate about developing these areas for my business. However, I also lost money and a restaurant due to the lack of those principles.

Now, my focus is on key areas critical to the success of any Hospitality business - Customer Service Experience/Service Excellence, Systems/Operations, Finances, and Leadership Training.

Below, you will find the areas that I can provide for your organization. They are customized packages that can be created where you can select the right areas of focus for your business. Or, any of the areas can be selected A la Carte.

We make it easy for you to choose what you need for your business.

What do you need for your business? We take that first step with a consultation and detailed assessment of your business. We want to find out your greatest strengths and your biggest opportunities are before we do anything else. Why? We want to help you move your opportunities into becoming strengths for your business to grow.

Then, it's up to you to select the areas of focus that you want to concentrate on. All of our packages are customized to fit the needs of you!

The amount of time needed for each area of focus varies from client to client. All pricing will be finalized prior to the contract starting.

Areas of Focus

Training

Customer
Service/Experience
Workplace Culture
Dining Services (Fine
Dining to Casual)
Bartending
Catering/Events

Consulting

Strategic Planning
Systems & Operations
Menu Development &
Pricing
Food/Beverage
Inventory and Cost
Control
Financial Statements
Sales/Marketing/
Promotions

Coaching

Leadership
Development
Management
Development

Choose the areas of focus from above to customize your program

Black Tie Director Package

- Consulting Area Select 1
- Training Area Select 1
- Follow up 1 Session

Black Tie Pro Package

- Consulting Area Select 2
- Training Area Select 2
- Follow up 3 Sessions

Black Tie Champion Package

- Consulting Area Select 3
- Training Area Select 2
- Coaching Area Select 1
- Follow up 3 Sessions